



Revision number:

Purchasing Agent: BRENDA VELDEVERE (801) 538-3142 or bveldevere@utah.gov**ITEM: SHARP COLOR DIGITAL COPIER EQUIPMENT, MAINTENANCE AND CONSUMABLE SUPPLIES – STATEWIDE COVERAGE**

VENDOR: 013161 A LES OLSON COMPANY
3244 SOUTH 300 WEST
SALT LAKE CITY UT 84115

INTERNET ADDRESS: www.LesOlsonCompany.com

TELEPHONE: (801) 486.7431 CELL: (801) 671.8076

FAX NUMBER: (801) 486.7494

CONTACT: JACK HEALY

EMAIL: jhealy@lesolsoncompany.com

BRAND/MODEL: SHARP AR-BC320

PRICE: SEE ATTACHED PRICE LIST

TERMS: NET 30

EFFECTIVE DATES: 06/07/2005 THROUGH 06/30/2007

DAYS REQUIRED FOR DELIVERY: 5-10 BUSINESS DAYS ARO

ORIGINATING SOLICITATION: BV5907 OPENED 04/13/2005 AT 2:00 P.M.

THIS IS A BRAND NEW CONTRACT.

TO USE THIS CONTRACT, PRE-AUTHORIZATION IS REQUIRED.

1. All State Agencies are required to compare a minimum of three digital color copier contractors and then make their purchasing determination based on a best value analysis taking in consideration their individual needs including, but not limited to, price, customer service, maintenance, delivery, etc.
2. State Agencies must then complete the 63A-2-105 Copier Request Form and submit to Brian Jensen (with comparison documentation) for approval prior to ordering any copier from the contractor. Please fax your copier request form to Brian Jensen at 801.537.9240. A copy of the copier request form is located at the end of this contract information sheet.

STATE OF UTAH CONTRACT PRICING ONLY

SHARP AR-BC320

State of Utah Digital Color Copier Statewide Contract AR-1898

Standard Features

- Network Printing
- Network Scanning (with 10 licenses)
- 45-day Warranty
- 32 ppm Black & White/ 26 ppm Color
- Electronic Sorting
- 100-sheet Reversing Document Feeder
- Standard User Account Codes for control over Color or Black & White Costs.
- 5 ½ x 8 ½ to 11 x 17
- Full Bleed to 12 x 18 / Bypass
- 20 # Paper to 170 # Paper
- Reduction/ Enlargement 25% to 400%
- 250 Sheet Bypass Tray
- 1st Copy Out Time - 7 seconds
- Dimensions: 26" W x 27" D x 26" H
- Power Requirements - 120V 15 Amp
- Surge Suppressor Recommended - See Options
- Training Included with 2 hours of IT Time. Additional IT Time is \$106.00 per hour.



(Copier shown with accessories)

Purchase Price: \$11,995.00

To include:

AR-D19/AR-RB1 Duplex Unit/Two 500 Sheet Paper Drawers/Bypass Trays (Deduct \$1,150.00 if not required.)

AR-PK4 - Post Script Kit for Macintosh users only (Deduct \$420.00 if not required.)

AR-F13 - Saddle Stitch Staple Finisher (Deduct \$1,750.00 if not required)

AR-LC8 - 3,500 Sheet Paper Drawer (Deduct \$795.00 if not required)

Optional Accessories

AR-D17 - 500 Sheet Paper Drawer	\$625.00
AR-D18 - Two 500 Sheet Paper Drawers	\$795.00
AR-27ABD - Stand	\$85.00
AR-FX10 - Fax Kit	\$695.00
AR-MM9 - 8 MB Fax Expansion Kit	\$117.00
AR-PN1B - 2 or 3 Hole Punch	\$400.00
AR-DS133NT - Surge Suppressor	\$80.00
AR-TE3 - Exit Tray (Required if no finisher is ordered)	\$43.00

Maintenance & Supplies - Contract AR-1644

Maintenance includes all parts, labor, service, and consumable supplies such as toner, developer, heat rollers, drums, kits, and travel. Does not cover paper or staples.

To be based at the following rates:

Black & White .0095 per copy
Color .0600 per copy

AR-SC2 Staples (3 cartridges Per Carton) \$64.00



SHARP



ALL COPIER PRICING IS F.O.B. DESTINATION WITH INSTALLATION, TRAINING AND INITIAL "START UP" SUPPLIES INCLUDED (NO SEPARATE CHARGES).

TRADE-IN VALUES FOR YOUR EXISTING COPIER(S) ARE TO BE NEGOTIATED ON A CASE-BY-CASE BASIS.

RELOCATION FEES:

MOVES WITHIN 30 MILES - \$200.00

MOVES OVER 30 MILES - \$275.00

MOVES OVER 50 MILES - \$350.00

CONTRACTOR HAS DEMO MODEL IN THEIR SHOWROOM.

FINET COMMODITY CODE(S):

60038000000 - COPYING MACHINES BOND PAPER (PLAIN) INCLUDING PARTS & ACCESSORIES

60040000000 - COPY MACHINES COATED OR TREATED PAPER TYPE INCLUDING PARTS AND ACCESSORIES

60042000000 - COPY MACHINES, LASER, INCLUDING PARTS & ACCESSORIES

60045000000 - COPY MACHINES, THERMAL TYPE INCLUDING PARTS & ACCESSORIES

60047000000 - COPY MACHINE ADD-ON ACCESSORIES

93927000000 - COPY MACHINE MAINTENANCE & REPAIR

THIS CONTRACT COVERS ONLY THOSE ITEMS LISTED IN THE PRICE SCHEDULE. IT IS THE RESPONSIBILITY OF THE AGENCY TO ENSURE THAT OTHER ITEMS PURCHASED ARE INVOICED SEPARATELY. STATE AGENCIES WILL PLACE ORDERS DIRECTLY WITH THE VENDOR (CREATING A PG IN FINET) AND MAKE PAYMENTS FOR THE SAME ON A PV REFERENCING THE ORIGINAL PG. AGENCIES WILL RETURN TO THE VENDOR ANY INVOICE WHICH REFLECTS INCORRECT PRICING.

63A-2-105 COPIER REQUEST FORM
STATE OF UTAH

SUBMIT TO: D.A.S., DIVISION OF PURCHASING AND GENERAL SERVICES
3150 STATE OFFICE BUILDING,
FAX: (801) 538-1193 OR (801) 538-3882

DEPARTMENT	ORGANIZATION	ADDRESS		
CONTACT PERSON	PHONE	FAX	DATE PREPARED	DATE NEEDED

EXPLAIN THE CIRCUMSTANCES LEADING TO THE PURCHASE OF THE NEW COPIER

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MINIMUM SPECIFICATIONS (FUNCTIONS/FEATURES) OF THE NEW COPIER

MULTI-COPY SPEED C.P.M	FIRST COPY SPEED SECONDS	FEEDER/DOCUMENT HANDLER TYPE		
MONTHLY VOLUME	COPY THROUGHPUT (PAPER SIZE AND WEIGHT)			
PAPER CAPACITY SHEETS	VARIABLE MAGNIFICATION %TO %	PRESENT REDUCTION/ENLARGEMNET		
DUPLEXING 1:2 2:2 2:1	COLLATING TYPE	STAPLING TYPE	POWER REQUIRMENTS	
OTHER.....				
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COPIER SELECTED

MAKE AND MODEL	VENDOR	CONTRACT NO.
PURCHASE PRICE \$	MAINTENANCE COST PER COPY	SUPPLY COST PER COPY

CURRENT COPIER

MAKE AND MODEL	DATE PURCHASED	PURCHASE PRICE \$
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WE HAVE REVIEWED THIS REQUEST AND DETERMINED IT WILL PROVIDE CLEAR BENEFIT TO THE STATE.

X

DIVISION DIRECTOR (SIGNATURE) _____ PRINT NAME _____ DATE _____
X

DEPARTMENT DIRECTOR (SIGNATURE) _____ PRINT NAME _____ DATE _____

☐ APPROVED

☐ ADDITIONAL RECOMMENDATIONS ATTACHED

DATE _____